

The New Ideal in Data

adstra

## THE ADSTRA PREMIUM AUDIENCES

#### **Adstra Business**

Deep and Broad Access to Business Decision Makers

### **Adstra Travel**

Reach Consumers
In-Market to Travel

## **Adstra HCP**

Comprehensive Coverage of Healthcare Providers

## **Adstra Consumer**

Everything You Want to Know About Everyone You Want to Reach

## **Adstra Political**

The Winning Audience for Campaigns & Causes

## **Adstra Health**

HIPAA Compliant, Consumer-Level Data

### Adstra Wealth

The Richest Data on the Wealthiest People

## Adstra Auto+

Delivering the Most Current, Accurate Vehicle Data

## **Adstra Caregivers**

Reach Influential Decision Makers





## **Adstra Business**



Adstra Business tracks the dynamic business marketplace, keeping pace with trends in every sector. We take marketers deeper within each company and farther across the business landscape than other business data providers.

#### Breadth. Depth. Success.

Total Audience	Segments
95 MM Postal 173 MM Digital 64 MM Mobile	320+

- C-Suite Executives by Title CEO, COO, CFO, CMO, CIO, CTO, CPO, Director, Manager, Vice President and more
- Functional Responsibility Finance, IT, Consulting, Engineering, Marketing, Medical, Human Resources, etc.
- Annual Revenue Companies ranging from \$500M to \$1B+ in annual revenue
- Executives by Industry Business Services, Construction, Education, Entertainment, Government, Healthcare, Manufacturing, Retail, etc.
- Expenditures by Type Accounting, Advertising/Promotion, Charitable Donations, Insurance, Legal, Maintenance, Office Equipment/Supplies, etc.
- In-Market segments Companies in-market for goods and services, from computers and furniture to consultants and new hires

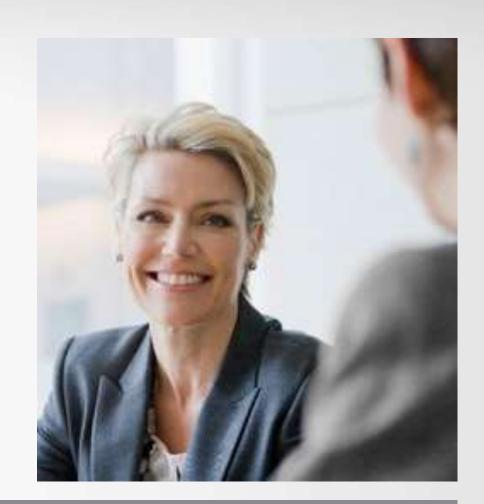


## **Adstra Business**

Proven Precision

As exclusive access to LexisNexis and other proprietary data sources ensures improved accuracy and scale - allowing marketers to target key business decision makers across a myriad of industries.

Adstra Business also includes in-market data segments, offering marketers access to businesses actively looking for goods, services, and staff.



#### Sources

- Global Fraud Prevention Provider
- Exclusive Professional Memberships
- Online & Print Publications
- State, Local & Regional Filings
- Trade Associations
- Government Records
- Business Directories

- Financial Services/Insurance
- Telecom/Technology
- Publishing
- Continuing Education
- Manufacturing
- Business Supply/Services





## **Adstra Consumer**



Adstra Consumer is built with the most up-to-date, powerful data sources, including a leading global risk/fraud prevention provider.

This proprietary methodology provides brands with a 360-degree view of more than 230 million Americans.

# Virtually Everything You Want to Know About Virtually Everyone You Want to Reach

Total Audience	Segments
240 MM Postal 630 MM Digital 256 MM Mobile	325+

- **Demographics** Age, Ethnicity, Marital Status, Education, etc.
- Family New Parents, Single Moms/Dads, Grandparents, etc.
- Lifestyle & Interests Art, Electronics, Food & Wine, Travel, Sports, etc.
- Donors Political, Religious, Environmental, and more
- Media & Tech Consumption Ad Receptivity, Tech Adoption, Social Media, etc.
- Seasonal Shoppers Back-to-School, Black Friday, Mother's/Father's Day, etc.
- Financial HHI, Credit Score, Investments, and more
- In-Market Around those verticals that are relevant for today's marketplace Finance, Food/Beverage, Home Office, Online Education, etc.



## **Adstra Consumer**

The Data That's Proven More Accurate, Current and Effective

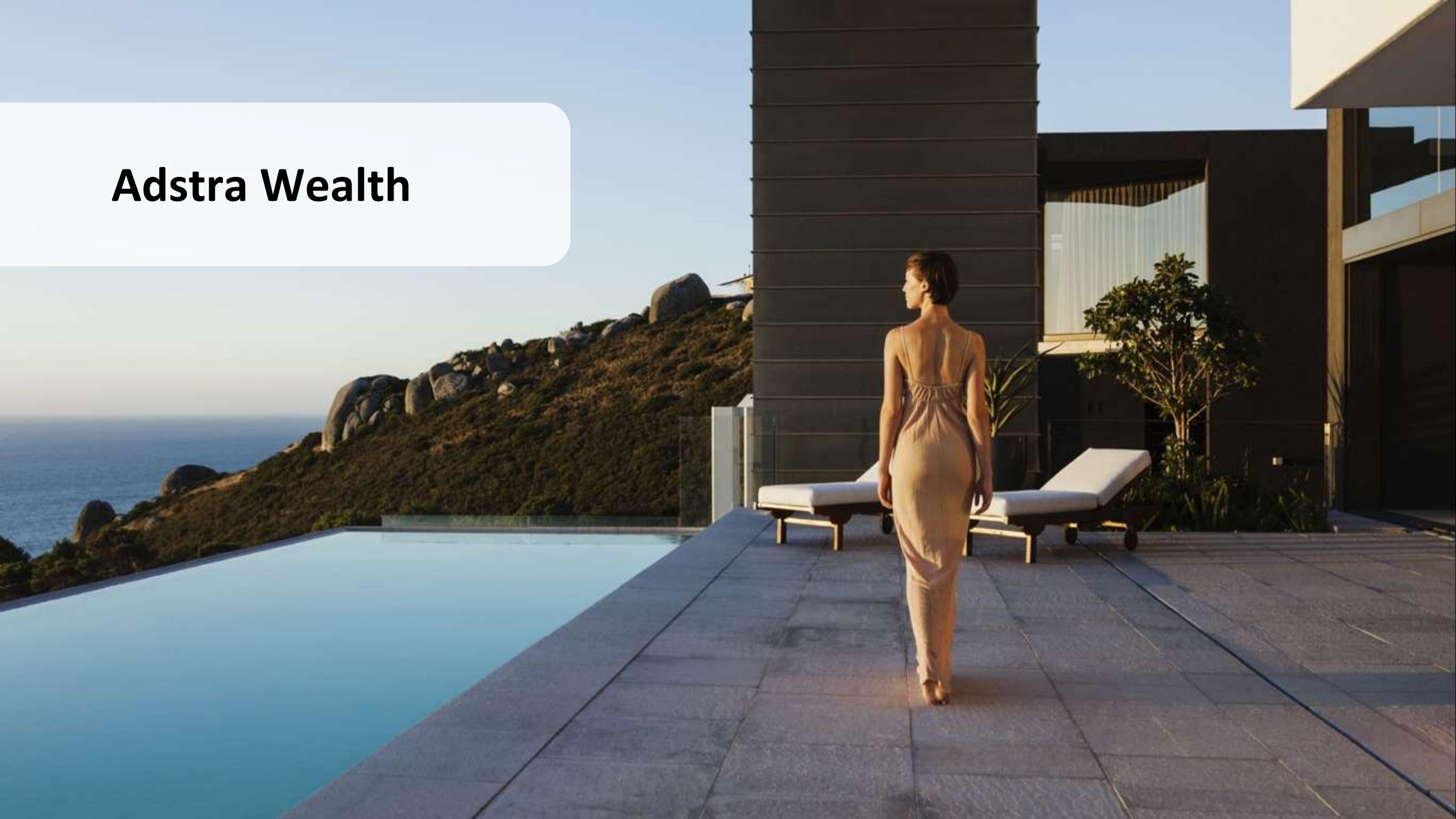
Adstra Consumer offers unmatched accuracy, recency and scale – our data repository supplies consumer descriptive data to clients for use in analytic, segmentation and targeting applications across all channels including offline, online and mobile.

Adstra Consumer also includes in-market data segments, offering marketers greater access to consumers actively looking for products and services.

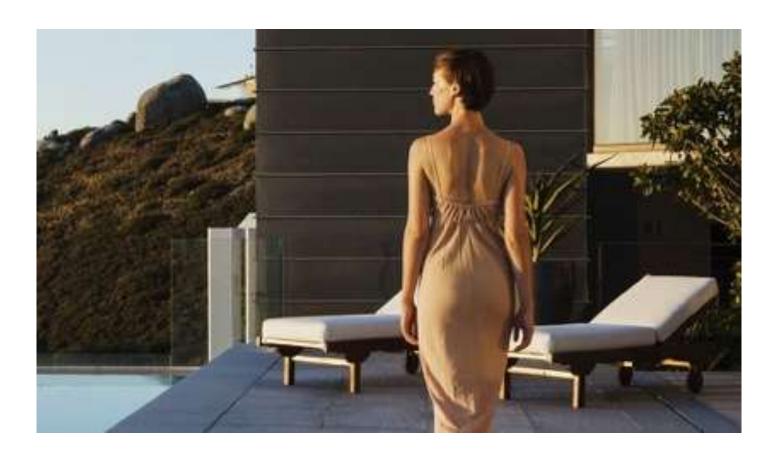


#### **Target Market Categories** Sources Public Records Automotive Retail Global Fraud Prevention Provider Entertainment Travel Philanthropy • First-Party Purchase Histories • Financial Services Self-Reported Surveys Luxury Goods & Services Insurance Registrations Publishing Buying Activity





## Adstra Wealth



Adstra Wealth is the premier database of the most affluent individuals in the U.S. It has served as the go-to audience segment for **luxury marketers for over 35 years.** 

#### Positions, Possessions and Passions of America's Most Affluent

Total Audience	Segments
18 MM Postal 91 MM Digital 36 MM Mobile	90+
Key Audience	Segments
• Net Worth — Ranging from \$500M to \$10	OMM+

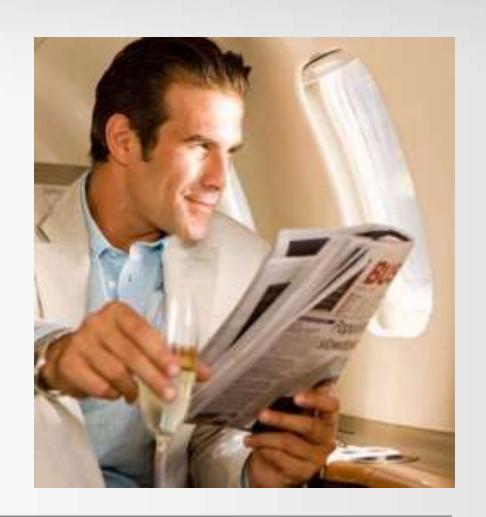
- ranging from Sound to Stolding
- Investors Accredited Investors, Real Estate Investors
- Luxury Travelers Business, Cruise, Domestic, International
- High Dollar Donors by Type Cultural, Environmental, Health, Political, Religious
- Prosperous Professionals C-Level Execs, Doctors, Lawyers, Business Owners, and more
- Lifestyle Golf, Wine & Gourmet, Home Décor, Cultural Arts, etc.



## **Adstra Wealth**

# The Richest Data on the Wealthiest People

Adstra's unique access to exclusive data sources and reliance on Real World data ensures that our Wealth audience performs like no other. And, Adstra Wealth goes beyond mere demographics and models to deliver people of means based on three key individual attributes: the positions, possessions and passions of America's most affluent.



#### Sources

- First-Party Purchase Histories
- Global Fraud Prevention Provider
- Association/Club Memberships
- Professional Associations
- Yacht & Aircraft Registrations
- Public Records

- Financial Services
- Luxury Merchandise
- Premium Real Estate
- Philanthropy
- Luxury Travel
- Publishing





## **Adstra Travel**



Adstra Travel provides access to consumers who are in-market to travel. Tracking behavioral data on 90% of accessible devices across the US.

#### Serving Up In-Market Travelers Who Are Ready to Purchase

Total Audience	Segments
35 MM Digital	85+

- Airline Travelers By Brand, Destination, Type (Business, First Class, Frequent, International, etc.)
- Cruise Travelers By Brand, Luxury Brand
- Travelers By Booking Platform, Vacation Rental Site
- Hotel Travelers By Luxury, Mid-Range, Economy
- Travelers By Type: Camping, Experiential, RV



## **Adstra Travel**

Delivering Targeted In-Market Travelers at Scale

Adstra Travel offers access to travel prospects at the time they are ready to purchase. These digital audiences allow you to target the right audience for your travel campaigns – with both precision and scale.



#### Sources

 Online behavioral data collected from direct publishers, networks, analytics partnerships, adtech integrations, and other proprietary sources

- Hotels & Lodging
- Airlines
- Cruise Lines
- Online Travel Sites

- Car Rental Companies
- Spas & Resorts





## **Adstra Political**



Adstra Political provides the most comprehensive and current voter data available. It's powered by Aristotle, enhanced by Adstra, and has fueled every successful U.S. Presidential campaign for decades.

#### The Depth of Data Makes the Difference

Total Audience	Segments
182 MM Postal 453 MM Digital 246 MM Mobile	550+

- Political Affiliation by Party Democrat, Republican, Independent
- Voters by Demographic Attributes Affluent Voters, Millennial Voters, Boomer Voters, Hispanic/Latin American Voters, African American Voters, and more
- Issues & Causes by Type 2nd Amendment Supporters, Gun Control Supporters, Affordable Care Act Supporters/Opposition, LGBT Donors & Supporters, Pro Life/Pro Choice Supporters, Tax Reform Supporters, and more
- **Upcoming Election Cycle** 2018/2020 First-Time Voters, Cord Cutters, Unregistered Prospective Voters, Fence Sitters, Swing State Voters, Biden Supporters, and more.



## **Adstra Political**

The Winning Audience for Campaigns & Causes

Adstra Political enables you to leverage an unprecedented array of individual insights from current voting history to issue affinity – utilizing the most current voter data available. It is rigorously updated to include the newest registrants by geography, in every district, in every state.



#### Sources

- State & County-Level Registered Voter Files
- Census Data
- Election Return Data
- Proprietary Lifestyle & Issue Data
- Social Profiles

- Fundraising
- Political Campaigning/GOTV
- Issue/Cause Support





## Adstra Auto+



Adstra Auto+ is the only multisourced, double-verified, garagelevel, real world data for auto and motorcycle owners. Auto+ is the reliable alternative for vehicle marketers that have long demanded fact-based, not inferred data.

#### **Delivering the Most Current, Accurate Vehicle Data**

Total Audience	Segments
193 MM Postal 260 MM Digital 118 MM Mobile	800+
Key	Audience Segments
Garage-Level Segments	In-Market Segments
<ul><li>Make/Model</li></ul>	<ul><li>Make/Model</li></ul>
<ul><li>Class/Style</li></ul>	<ul><li>Parts/Service</li></ul>
• Fuel Type	<ul><li>Financing/Insurance</li></ul>
	<ul><li>New/Used</li></ul>

## Adstra Auto+

#### The Alternative Fuel for Automotive Marketers

Our data collection and verification process makes the difference. Adstra Auto+ leverages a multitude of proprietary sources and known ownership records, ensuring the data is of utmost accuracy for make, model, year and more. For many years, this data has proven to out-perform all other automotive files for counts and response rates.

Auto+ also includes in-market data segments, offering marketers greater access to active automotive shoppers.



#### Sources

- Sales & Service Data
- Automobile Warranty Data
- Aftermarket Repair & Maintenance Facilities
- Online Behavioral Data

- Automobile & Motorcycle
   Manufacturers
- Aftermarket Industry
- Financial Services
- Vehicle Repair & Maintenance





## **Adstra HCP**



Adstra HCP offers the most complete spectrum of the healthcare industry – professionals that influence decisions regarding pharmaceuticals, insurance, medical supplies and more.

## Comprehensive Coverage of Healthcare Providers with Unparalleled Selectivity

Total Audience	Segments
12 MM Postal 30 MM Digital 11 MM Mobile	170+

- **Physicians by Specialty** Pediatrics, Geriatrics, General Surgery, General Practice, and many more
- Allied Health Practitioners by Specialty Physical Therapists, Paramedics, Dietitians, Veterinarians, etc.
- **Dentists by Specialty** General, Oral Surgeons, Pediatric, Dental Hygienists, Periodontitis, etc.
- Nurses by Specialty Nurse Practitioners, Clinical Nurses, Registered Nurses, Public Health Nurses, and more



## **Adstra HCP**

Professional Memberships

# Connect with Individuals who Possess Real Power within the Healthcare Industry

Adstra HCP is built with our exclusive multifaceted, data architected process; and assembles full coverage of doctors, dentists, nurses and allied practitioners.



# • State Licensing Bureaus • Government Agencies • Public & Private Directories • Medical Journals • Association Rosters • Target Market Categories • Financial Services/Insurance • Publishing • Continuing Education • Pharmaceuticals/Devices





## **Adstra Health**



Adstra Health enables marketers to reach individuals based on ailment propensities, Rx by brand, health/wellness lifestyle data, and prevention indicators. Plus, it's 100% HIPAA compliant.

#### **HIPAA Compliant, Consumer-Level Data**

Total Audience	Segments
230 MM Postal 620 MM Digital 195 MM Mobile	250+

- Rx Conversion by Brand Abilify, Celebrex, Lyrica, Nexium, Symbicort, Xeljanz, and more
- Ailment Propensity by Type Arthritis, Asthma/COPD, Diabetes Type 1 & 2, Heart Disease, High Cholesterol, IBS, Parkinson's as well as 'Sensitive' segments like Cancer
- **Health & Wellness Lifestyle Indicators** Fitness Score, Health Attitude Score, and more
- **Prevention Indicators** Flu Shot, Men's/Women's Preventive Care, Pneumonia Vaccine, etc.
- In-Market Health Services: Telehealth, COVID Rapid Test, Symptoms: Fever, Nausea, Headache, etc. as well as OTC Meds: Cold & Flu, Pain Relief, Sleep Aids, etc.



## **Adstra Health**

#### **Holistic Consumer Insights**

This proprietary audience, Adstra Health, is curated leveraging Pharma and claims data as well as anonymized clinical survey data. And is scaled using proprietary modeling to ensure HIPAA compliance.

Adstra Health also includes in-market data segments, offering marketers greater access to consumers actively looking for health information and remedies.



#### Sources

- Anonymized Rx data
- Anonymized Claims data
- Anonymized Clinician-Administered Survey data

- **Target Market Categories**
- Pharma
- Healthcare Professionals
- Insurance
- Nursing/Long-Term Care Services
- Drug/Big Box Stores with Clinics





## **Adstra Caregivers**



Adstra Caregivers enables marketers to reach likely caregivers of individuals over the age of 55 with precision and scale. This unique audience offers marketers a new way to target individuals who are at the center of health and wellness-related decisions for others.

#### **Reach Influential Decision Makers**

Total Audience	Segments
150 MM Postal 280 MM Digital 75 MM Mobile	60+

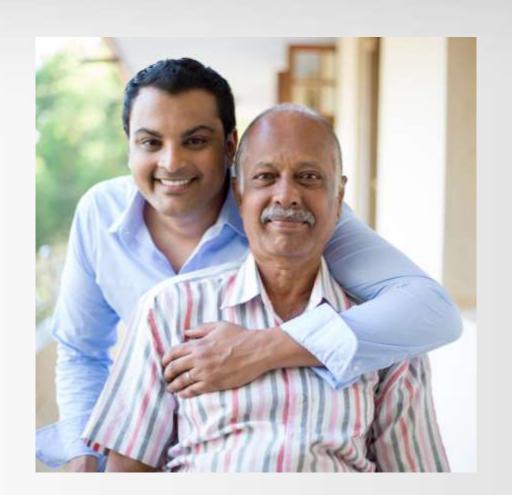
- Caregivers by Relationship to Caregivee Spouse, Child, Sibling, etc.
- Caregivers by Caregivee Ailment Propensity Arthritis, Cardiovascular Disease, Diabetes, Kidney Disease, and more
- Caregivers by Caregivee Lifestyle Indicators Passive Health Attitude, Smoking, Weight Loss, etc.
- Caregivers by Caregivee Prevention Propensity Indicators Flu Shot,
   Pneumonia, Men's/Women's Preventive Care
- Caregivers & Caregivee Demographics Age, Income, Location



## **Adstra Caregivers**

A First-of-its-Kind Multichannel Audience

The Adstra Caregivers proprietary audience leverages exclusive linking technology to identify familial connections to an individual, including spouses, children, grandchildren, and siblings – to serve up potential decision-making caregivers.



#### Sources

- Anonymized clinician-administered survey data
- Global Fraud Prevention Provider

- Pharma
- Healthcare Professionals
- Insurance
- Nursing/Long-Term Care Services
- Drug/Big Box Stores with Clinics

